

# Welcome

## Falken Industries General Capabilities Statement

### SECURITY OPERATIONS

**1** Full service security ranging from uniformed officers, armed security guards, and plain clothes guards. Falken handle all types of retail, industrial, and diplomatic security.



### PERSONAL PROTECTION

**2** Falken Industries offer full service personal protection services for visiting and resident politicians, high net worth individuals, dignitaries, and celebrities.



### SECURITY PRODUCTS

**3** Falken Industries offer specialized security products for law enforcement, private security, and government personnel.



### GLOBAL SERVICES

**4** Falken Industries offer global services and operate in a variety of capacities around the globe in all regions of the world and tactical environments.



## Falken Industries

Falken Industries is a full service US Government contractor that is licensed and insured to provide top quality armed protective services in several states. Recently, Falken Industries was ranked among the top security companies in America in professionalism, integrity, and overall quality. With vital clients such as The US Departments of State and Defense, several major government contractors and private corporations, Falken knows it is extremely important to recruit and retain only the most qualified officers. That is why the vast majority of Falken officers possess a solid military and/or law enforcement background.



"I appreciate this opportunity to provide your business with the best quality security services available, and we look forward to meeting with representatives from your organization very soon"

Robert Ord, President, Falken Industries



## General Capabilities Statement

### MISSION AND VISION

At Falken, we provide our clients with exceptional personal and professional armed law enforcement and security services. By providing professional, timely, and expectation-exceeding services and support, we continue to ensure a mutually successful partnership in securing our community and country. Although we have conducted operations throughout the United States and in several foreign countries, we are based in the U.S. National Capital Region.

### COMPANY BACKGROUND

Falken Industries, LLC is a fully licensed and insured security and private investigations firm. Founded by a law enforcement officer instrumental in the capture of an American-based terrorist implicated in the September 11, 2001 attacks, Falken has since grown to become a multi-million dollar security services provider.



### Falken Industries is organized into 5 major divisions:

1. Corporate & Personal Protection
2. US Government & National Security Compliance
3. UL-2050 & SCIF Alarm Certification
4. Investigations
5. Law Enforcement & Security Training.

Each division complements the others and enhances the quality of services we provide to each of our clients.

### FALKEN EXECUTIVE TEAM

Along with the President of Falken, all senior management staff members have been subjected to a comprehensive background investigation and possess a US Government security clearance. Our senior directors are former US Government and Military Veterans with significant experience in Security, Law Enforcement, Military Special Operations, Counterterrorism, and Tactical Training. Most Falken senior staff members have extensive career histories with The United States Secret Service, US Navy Special Warfare Center (SEALS), The Joint Chiefs of Staff, US Army Special Forces, and other elite organizations and intelligence agencies.



## General Capabilities Statement

### Security services include:

- Security Cleared Personnel
- Armed Law Enforcement Officers
- Antiterrorism / Force Protection
- Armored Vehicles
- Access Control
- Cleared SCIF Alarm Response
- Executive & Diplomatic Protection
- Tactical Firearms Training
- Security Design Engineering
- Threat Assessments
- Mobile Tactical SCIF's
- Electronic Security, CCTV & IDS Systems



### Staffing and Support Services

Falken provides qualified, screened personnel for many security and administrative functions to support our clients' programs. We understand that trust in the employee is paramount to any position in the security industry and we provide efficient and complete staffing plans for all projects.

### CCTV, Access Control & Intrusion Detection Systems

Falken has a staff of highly experienced alarm and access control consultants and technicians ready to design and install a modular and scalable system that will meet the needs of your organization, agency, or residence. Whether your facility is built to safeguard classified information in accordance with ICD 705, or you just want a high quality and user-friendly system for the protection of your home or business, Falken's expert technicians will ensure that you have the latest technology to give you the peace of mind you need. Through our UL-2050 certified partners, Falken can also provide your secure facility with the required monitoring and maintenance plans needed for government accreditation.

### Tactical Training

Falken has certified Private Training Academies located in Manassas and Culpeper, Virginia. Dedicated to security and police officer training, these locations can accommodate several unique class sizes separated into classroom areas with full video presentations, conference rooms and a large gymnasium area for practical drills. Additionally, Falken has one of the area's largest all-in-one firearms tactical training centers. Known as "F2", this specialized training center offers three full outdoor shooting ranges varying in length from 100 meters to 300 meters, providing an unparalleled shooting and tactical training environment. F2 provides classrooms for instruction and is set on over 100 acres dedicated solely to tactical training.

Falken also provides expert training and instruction in areas such as Antiterrorism / Force Protection, Defensive Tactics, Evasive / Defensive Driving, First Aid, CPR, Combat Medicine, Improvised Explosive Devices, Small Unit Tactical Firearms Training, FEMA Incident Command System (ICS), Surveillance / Surveillance Detection, and Technical Surveillance Countermeasures (TSCM). Falken provides training that meets or exceeds all state and local requirements by the Virginia Department of Criminal Justice. These programs are also available to other select security companies.



## General Capabilities Statement



### RISK ANALYSIS & VULNERABILITY ASSESSMENTS

Falken offers thorough risk and vulnerability assessments to identify potential problems and offer recommendations for improvement. Qualified Falken employees have capabilities in Antiterrorism Support & Analysis, Operations Security, Information Security, Personnel Security, Physical Security, Communication Security and Intelligence Analysis, Crime Prevention Through Environmental Design (CPTED), and Incident Command & Control Consulting. Our experts in these fields have instructed numerous Law Enforcement groups, and Falken is a direct training organization for the Virginia Crime Prevention Association.

### POLICE SERVICES

Unique to Falken, our Agency is registered to provide Special Conservator of the Peace Law Enforcement services sponsored by the Virginia Department of Criminal Justice. This program allows Falken to train, sponsor and provide clients with their own private Police force with full Law Enforcement credentials, capable of warrantless arrests and the ability to issue a true Virginia State summons.



### PERSONAL PROTECTION TEAMS FOR RESIDENTIAL, BUSINESS, OR TRANSPORT

Falken provides high quality armed protection teams, comprised mostly of veterans of the US Secret Service, Military Special Operations Forces, or elite Police units. Ready to deploy quickly to escort our clients through known or potentially dangerous areas, we can provide specialized armored diplomatic & transport vehicles and logistical assistance to provide these services in and around the Washington, DC area, throughout the United States, or anywhere in the world.

## Falken Industries armored diplomatic & transport vehicles

Available for immediate purchase or short term rental



14 new MRAP vehicles available for immediate shipment

(in our inventory)

## Falken Industries armored diplomatic & transport vehicles



# Fully Armed Police Task Forces



Command Center Operations



Secure underground bunker security





## A Full Virginia Department of Criminal Justice Training Academy



### Defensive Tactics Training for the US Army 591st Military Police Company, FT. Bliss, TX





## Law Enforcement Breaching and Dynamic Entry Class





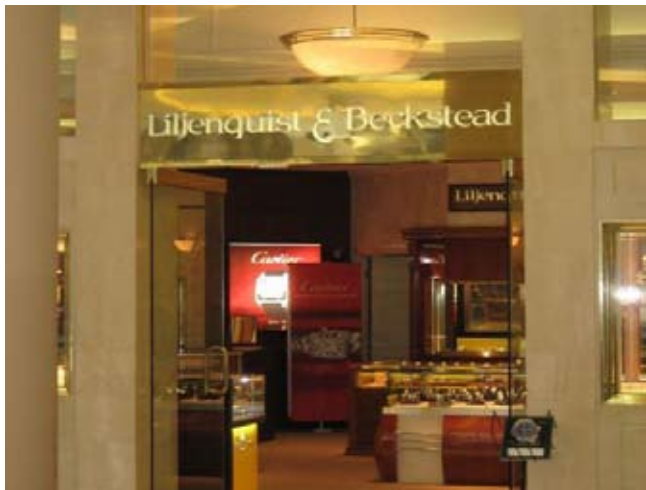
## US Government Security Cleared Sites

Falken Industries is one of the leading sources for security cleared armed services for the US government and its contractors. We fully understand the importance of providing top quality anti-terrorism consulting and physical security services. We offer highly trained personnel to several government agencies and major classified contractors.



# Trust

Falken Industries provides Sworn Law Enforcement & Armed Security Services to several of the Washington, D.C. metropolitan area's most exclusive diamond and jewelry importers and merchants. Falken is also trusted by several individuals and corporations to protect their families, homes, and business operations.



*Exclusive jewelers and Construction sites*



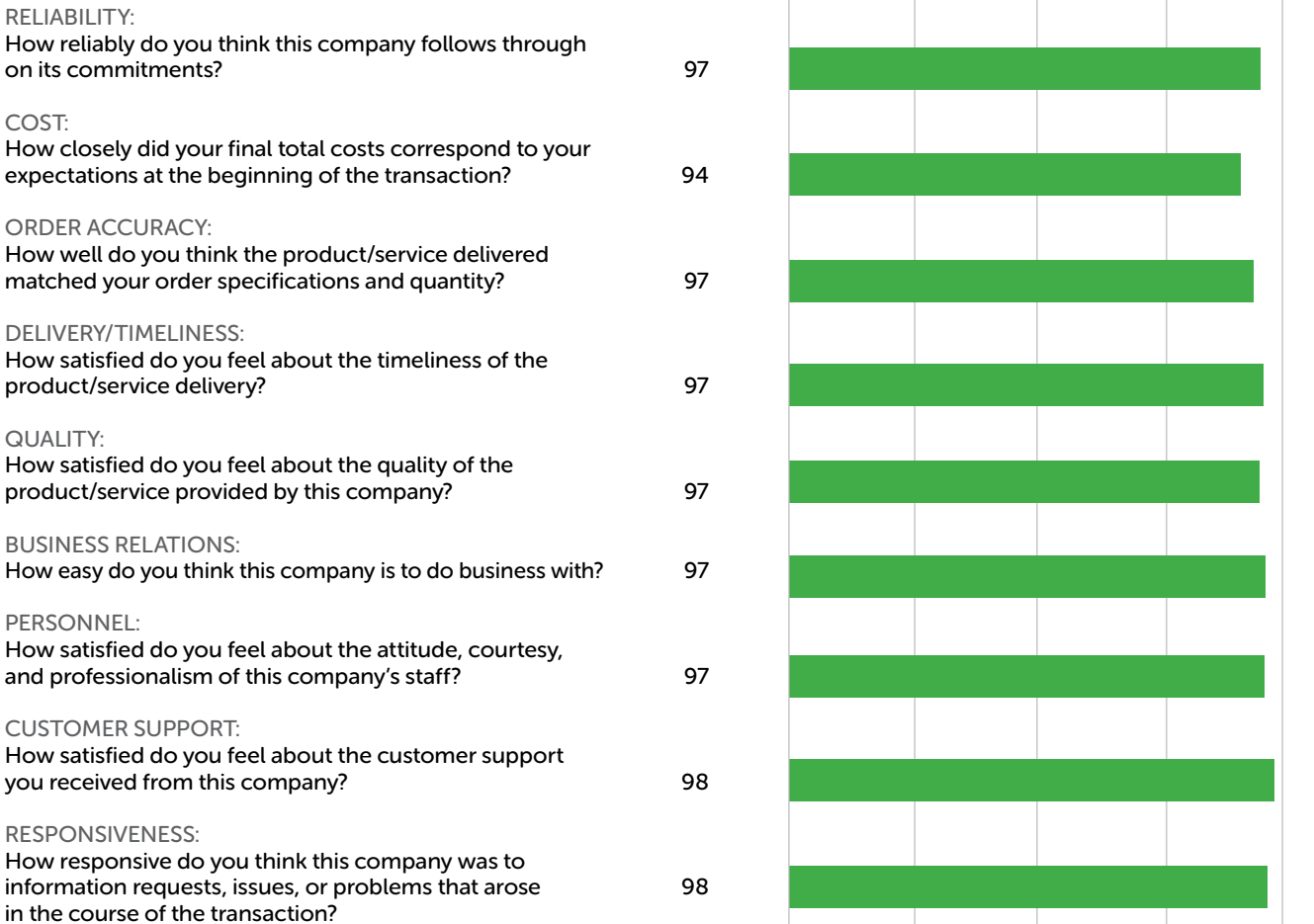
# Supplier Performance Ratings

The supplier's overall performance rating is an assessment of predicted performance Ratings are on a scale from 0 to 100, where 100 represents the highest level of customer satisfaction. The SIC-level benchmark indicates how the supplier's overall performance rating ranks in comparison against peers.

**OVERALL PERFORMANCE RATING** 96 ●●●●●  
 Overall, how satisfied do you feel about the performance of this company during this transaction?

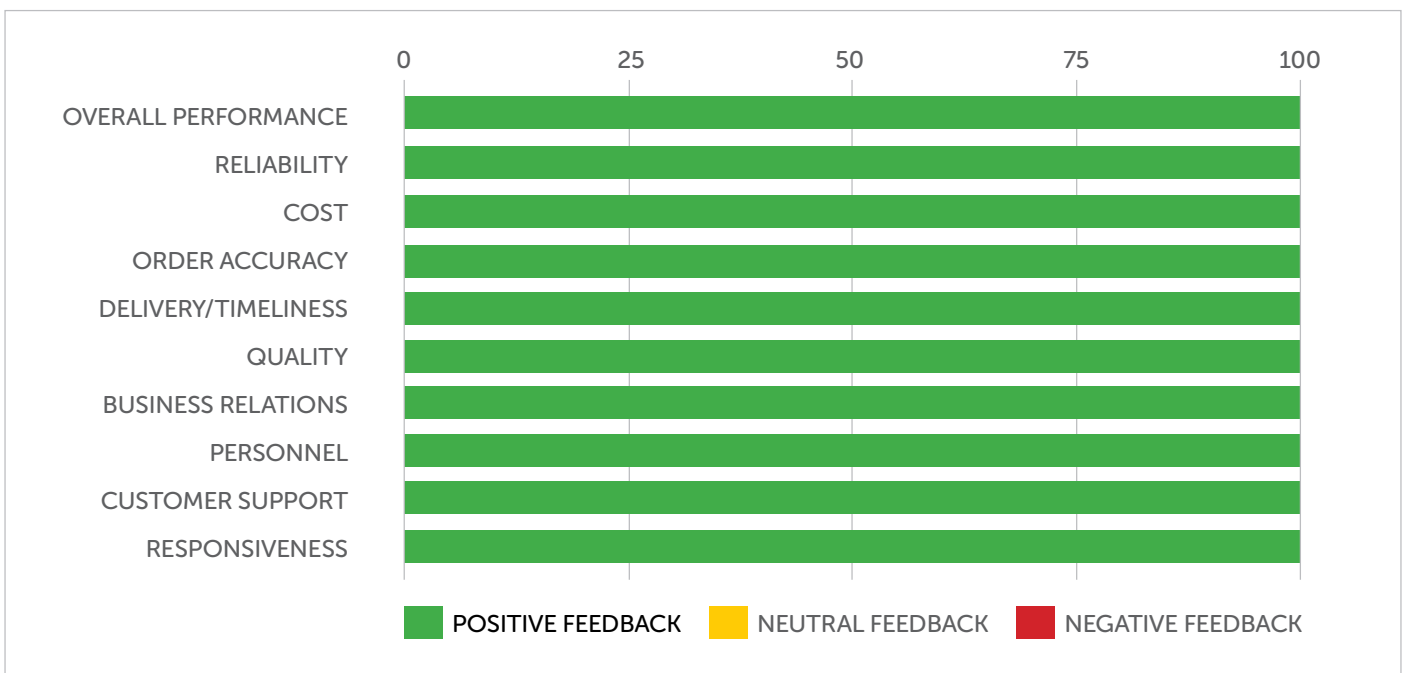
**BOTTOM SIC:** ■■■■ ■ **TOP**  
 7381/Detective and armoured car services

**DETAILED PERFORMANCE RATINGS**



## Distribution of feedback

This supplier's ratings were based in part on survey feedback from past customers. This chart provides a breakdown of the survey responses received from customers in the last 12 months. For each of the survey questions, the responses, which were provided on a 0 to 10 scale, are categorized as "positive" (9 to 10), "neutral" (5 to 8), or "negative" (0 to 4). All Customer feedback is provided confidentially; individual reference responses are not disclosed. The percentages of responses falling into each category are shown below.



## Customer references surveyed

The most recent feedback obtained on this supplier came from companies in the following industries.

**SIC/LINE OF BUSINESS:**

- 8741/Business management
- 7363/Temporary help service
- 7379/Computer related consulting services
- 7381/Detective and armored car services
- 7371/Custom computer programming services
- Total number of surveys completed: 18.**

- 8731/Commercial physical research
- 7371/Computer software development
- 5944/Jewelry, precious stones and precious metals
- w1541/Industrial buildings and warehouses



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